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TESHURA

Teshura Styling

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Find out more www.teshura.nl



Motivation

I noticed a gap in the Dutch beauty industry about five years ago. When I considered attending makeup school to formalise my training for diverse ethnicities. This was a significant issue, as I often found myself correcting poorly done hair and makeup for people of colour at fashion shows and events. Realizing that the industry needed change, I decided to take matters into my own hands. I eventually went to an international school, initially to learn, but was asked to teach. They recognized my expertise and reputation in the change its outdated curriculum frustrated me. Their focus was primarily on profit, while my passion was about making a difference. Driven by this experience, I founded my own teach and inspire a new generation of stylists who could cater to all ethnicities, ensuring everyone could feel beautiful and confident. Through Teshura Styling, I aim to transform the industry and empower individuals by showing that true beauty comes from within and can be reflected outwardly.



Your Story

My journey into entrepreneurship started at a young age when I discovered my passion for hairstyling. I used to do hair for the girls in my neighbourhood, and this early interest laid the foundation for my future endeavours. However, life took an unexpected turn, and I found myself homeless. Despite the hardship, I managed to save some money and realised something crucial: appearance matters. People often judge you based on your appearance, regardless of your intelligence or potential. Determined not to let my circumstances define me, I began caring for my appearance. I wanted to project confidence and resilience, vulnerability.

This personal insight led me to help others in similar situations. While living in a homeless shelter, I began offering hair and makeup services to the women there. I witnessed how a simple makeover could boost their self-esteem and help them present themselves better for job opportunities.



Your Story

Initially, I named my venture Inside Out because I wanted to reflect these women's inner strength and beauty through their outward appearance. As I practised and sharpened my skills, people began to notice and ask if I could offer my services more broadly. Despite my initial uncertainty, I embraced the opportunity and began promoting my work. One pivotal moment came when the manager of Cosmo, a renowned salon, approached me on the street and offered me a job after admiring my hair. I started at the bottom, doing basic tasks like mopping floors and making coffee, but I paid close attention to the stylists. This experience fuelled my belief that I could succeed in this field. I began distributing homemade flyers, promoting my services, and slowly built a loyal clientele.



Advantages

Reflecting on my journey with Teshura Styling, I realise that my achievement isn't a single milestone but a continuous effort towards inclusion. While I still feel there's much to accomplish, I'm proud of starting a movement for greater inclusivity in the beauty industry. My school uniquely incorporates every continent's beauty tradition, setting a precedent other schools have begun to follow. This initiative has helped raise awareness about the importance of including all ethnicities and making everyone feel valued.

Another significant achievement is my personal journey from having nothing to building something impactful. Though I often didn't recognize it as an achievement, I've started to meditate and reflect on my accomplishments, using them as fuel for future endeavors. I continually strive for more, constantly identifying areas that need change. Ultimately, my work goes beyond makeup; it's about activism through beauty. I'm proud to be part of a larger movement, surrounded by many women who share this mission. We're not there yet, but we're making a difference together.



Challenges

Keeping Focus: Reflecting on my journey, I've made significant mistakes, but each has taught me valuable lessons. Coming from a background without support, I often tried to help others too soon. I would pour my time and resources into talented individuals who weren't ready, diverting focus from my goals. The blind can't lead the blind, and I learned that you must be solid yourself before you can effectively help others. If I could start over, I'd maintain the intense focus I had in my first five years, concentrating on my growth before helping others. It's not about being selfish but rather about ensuring you're stable extending help.

Lack of Guidance: Another major lesson was the importance of having a mentor and a business plan. Initially, I didn't seek guidance from successful entrepreneurs or create a business plan because I thought passion was enough. However, having a business plan to track your progress and understand your market is crucial, especially when you hit a plateau and want to grow. I eventually learned to seek inspiration from role models like Marian Spier. I started asking for help and overcoming imposter syndrome. It's essential to own up to your mistakes and learn from others. Now, I have no fear of reaching out, whether it's to a successful entrepreneur or even someone like Michelle Obama. The worst that can happen is a "no", and that's okay.

So, my advice is: don't be afraid to ask for help, create a solid business plan, and stay focused on your goals. You can a'ways be a philanthropist later once you're established. Embrace your mistakes, learn from them, and keep pushing forward.





Were interventions/ support did you receive?

It is all about confidence and focus. I believed deeply in my skills and showcased what I could do without worrying about what other makeup artists were doing. It's easy to lose confidence if you constantly compare yourself to others. I like to say I lived in a bubble, staying aware of trends but not obsessing over them. Obsession can lead to self-doubt and distraction, so I stayed focused on my own path. Recently, I've learned more about self-doubt, but back then, my intense focus kept me driven and confident.

Working smart and staying passionate was key. Passion fuels everything I do. I always advise people to be passionate about their work, not to get into it just for the money. If you focus solely on money, you lose sight of the craft. By staying passionate and committed to excellence, I grew my customer base steadily and authentically.



Were interventions specifically for underrepresented entrepreneurs?

Being part of a diverse training program

Future Plans

Teshura Styling's bright future shines with a vision to expand the educational aspect of the school to great heights.





Describe the impact of these interventions?

I built a proper business plan, with the help of FEM-START training program. This supported me in aligning my business model and coming up with a solid business plan.



Describe your future plans?

Teshura Styling's bright future shines with a vision to expand the educational aspect of the school to great heights. With a solid business plan from the FEM-START training, the goal is to enhance and broaden the school's reach even further. Additionally, we want to get more involved in revolutionising the film industry to be more inclusive of diverse cultures. The mission is to bring more people of color into the industry, fostering a platform for cross-cultural learning and collaboration. By partnering with brands, we are committed to empowering and uplifting individuals from diverse backgrounds, creating a more inclusive and vibrant landscape.



What interventions or supports would help you achieve those plans and visions?

Staying in touch with the female business community, attending trainings and mentoring on funding and growing a business with diverse women including women of color.

Follow Viola's journey, visit her website



